

A conference presented by the IBA Latin American Regional Forum and the IBA Corporate and M&A Law Committee

Mergers and Acquisitions in Latin America

13–15 March 2024, The Ritz-Carlton South Beach and SLS South Beach, Miami Beach, USA

REGISTER BEFORE
7 FEBRUARY
TO RECEIVE EARLY
REGISTRATION
DISCOUNTS

SESSIONS INCLUDE:

- Artificial intelligence in the M&A process
- Due diligence in antitrust, compliance and analysis of data privacy
- China investment: different opportunities and challenges in North and Latin America
- Closing litigation issues
- Insurance for representation and guarantees
- The era of compliance and how this has been dealt by Latin American law firms
- M&A in the Latin America energy sector
- Corporate Governance in the Latin American region
- Artificial intelligence and other challenges affecting the business of law firms
- Business and human rights
- A review of the Latin American M&A market
- Letters of intent, memorandum of understanding and other preliminary agreements
- General counsel view on the impacts of M&A and investment

Programme

Conference Co-Chairs

Benjamin Grebe Prieto Abogados, Santiago; Co-Chair, IBA Latin American Regional Forum Nicolas Piaggio Guyer & Regules, Montevideo; Co-Chair, IBA Corporate and M&A Committee Sandra Reed Perez Bustamante & Ponce, Quito; Membership Officer, IBA Latin American Regional Forum

Wednesday 13 March

1000 - 1900 Registration

1200 - 1330 Networking lunch

1330 - 1335 Welcome remarks by the Conference Co-Chairs

1335 - 1345 **Opening remarks**

1345 - 1430 Keynote speech - Impact of ESG in Latin America

1430 - 1500 Coffee/tea break

1500 - 1630 Plenary session

Artificial intelligence in the M&A process: contracts preparation, due diligence and responsibility for lawyers using AI

This engaging breakout session delves into the transformative role of artificial intelligence (AI) in the realm of mergers and acquisitions (M&A). Attendees will gain valuable insights into key aspects of AI's impact on the M&A process including:

- contracts preparation: learn how AI streamlines and enhances the contract drafting and review process in M&A transactions, increasing efficiency and accuracy, and reducing the risk of errors;
- due diligence: explore the power of Al-driven due diligence tools that enable comprehensive analysis and identification of risks and opportunities, revolutionising the due diligence phase of M&A; and
- responsibility for lawyers using Al: discuss the ethical and professional considerations surrounding the use of Al in M&A, including the evolving roles and responsibilities of lawyers in leveraging these advanced technologies.

Join us for a dynamic discussion that will shed light on how Al is reshaping the landscape of M&A, making it smarter, faster and more effective, while also addressing the ethical and legal implications of this transformative technology.

Session Co-Chairs

Adriana Castro BLP, San Jose; Special Projects Officer, IBA Latin American Regional Forum

Juan Manuel Marchan Perez Bustamante & Ponce, Quito; Vice Chair, IBA Poverty and Social Development Committee

Speakers

Matthew Berlin ArentFox Schiff, Washington, DC Diego Carrion Cuatrecasas, Lima Daniel Cerqueira Cravath Swaine & Moore, New York City, NY Adam Nguyen Ebrevia, Miami, FL

1630 - 1700 Coffee/tea break

1700 - 1830 Plenary session

Due diligence in antitrust, compliance and analysis of data privacy

Antitrust, compliance and data privacy are currently some of the top priorities in our world. Not only do we need to comply with legal requirements but also, and even more importantly perhaps, reputational goals are crucial. All three aspects will be analysed.

Session Co-Chairs

Andrea Von Chrismar Prieto Abogados, Santiago Juan Manuel Mercant Guyer & Regules, Montevideo; Senior Vice Chair, IBA Latin American Regional Forum

1830 – 2030 Opening reception

Headline social event sponsor

AGUILAR CASTILLO LOVE

Thursday 14 March

0900 - 1600 Registration

0930 – 1100 Plenary session

China investment: different opportunities and challenges in North and Latin America

China is gaining political influence through acquisition of companies through public (state owned) Chinese companies. What is the best way to deal with that vis-a vis the necessity of investments? How does it influence M&A activities in the region? This session will discuss the current state of Chinese investment into North America and Latin America. What actions are necessary to avoid the difficulties and restrictions faced in the past when Chinese investments started in the region? The panelists will bring examples of successful cases in several North and Latin American jurisdictions. They will discuss whether Chinese investment is necessary and how to rebuild the bridge between China and the Americas. What are the most attractive sectors to be invested in? Neo-industrialisation, ESG (environmental, social and corporate governance) and renewable energy must drive the new era of investments.

Session Co-Chairs

Cesar Amendolara Velloza Advogados Associados, São Paulo; Regional Fora Liaison Officer, IBA Latin American Regional Forum Jacques Buhart McDermott Will & Emery, Paris; IBA Honorary Life Member of Council and Association

Speakers

Kevin Ackhurst Stikeman Elliott, Toronto, ON Alberto Cardemil Carey y Cia, Santiago Fabiana Siviero Didi Group, São Paulo

1100 - 1130 Coffee/tea break

1130 – 1300 Breakout sessions

Breakout session 1

Closing litigation issues: controversies related to the use of escrow agreements, representations and guarantees, and price adjustment. Mediation and dispute resolution regarding these issues

Latin America is commonly perceived to experience lower levels of M&A-related litigation than countries in other regions. However, not all M&A transactions begin and end the same – ie beginning where the buyer approaches the seller and ending when the seller receives funds and the deal is closed. Indeed, the perception that litigation is slower is therefore a reason, but disputes involving participants in M&A transactions across the region are common.

The panel, together with those of you who decide to attend, will explore how the overcrowding of justice systems in countries around Latin America plays a role in the lack of M&A related litigation. We will also discuss the preference by parties to M&A deals for arbitration, rather than domestic courts or alternative dispute resolution procedures. Although it could be said that most disputes are settled through direct conversations between principals, as opposed to formally starting lawsuits or arbitration proceedings, we will also aim to discuss problems between parties where claims are more commonplace and frequently contested or challenged, including: post-closing indemnification, purchase price adjustments, concerns about escrow agreements and possible sums that may be retained. We will not only explore those mechanisms used for funding and securing an indemnity (ie, escrow agreements), but also other mechanisms such as set-offs against future payments (particularly earn-out payments) and a partial holdback of the purchase price. Where applicable and publicly available we will also discuss and explore how tribunals have handled such situations.

Session Co-Chairs

Tomas Araya Bomchil, Buenos Aires; Senior Vice Chair of Membership, IBA Insolvency Section

Carlos del Rio Creel Garcia-Cuellar Aiza y Enriquez, Mexico City; Conference Quality Officer, IBA Latin American Regional Forum

Speakers

Gabriel Mesa Covington & Burling, New York City, NY
Andrea Saffie Cariola Diez Perez-Cotapos, Santiago; Latin
American Regional Forum Liaison Officer, IBA Poverty and Social
Development Committee

Laura Sinisterra Debevoise & Plimpton, New York City, NY Gretta Walters Chaffetz Lindsey, New York City, NY Jose Felix Zaldivar de la Rica Uria Menendez, Madrid

Conference luncheon sponsor



Thursday continued

Breakout session 2

Insurance for representation and guarantees: how they are used in the region?

The panel will address how the use of this insurance has evolved in the region, as well as what the peculiarities are for policies issued in the region, in contrast to other markets.

The panel will also discuss the trends by brokers and insurance companies for pricing representations and warranties (R&W) Insurance depending on different circumstances.

Session Co-Chairs

Rodrigo Ochagavia Claro y Cia, Santiago Jose Visoso Galicia Abogados, Mexico City; Scholarship Officer, IBA Latin American Regional Forum

Speakers

Peter De Boisblanc HWF Partners, New York City, NY Liliana Espinosa Baker McKenzie, Lima Wendy Knobel AON, Alamo, CA Allan Stierle Willis Towers Watson, London

1300 - 1430 Lunch

1430 - 1600 Breakout sessions

Breakout session 3

The era of compliance and how this has been dealt in Latin America

In recent years, the field of compliance in Latin America has evolved. Corruption scandals have led to significant regulatory reforms, and compliance requirements related to anti-corruption and anti-money laundering have increased. As a result, compliance advisory services are becoming more relevant and necessary across various legal practices and client activities. This panel will address the challenges and opportunities that compliance practices represent for firms in Latin America and explore the key services offered, including due diligence, reputation analysis, integrity system implementation and internal investigations of corruption cases. We will review the importance of law firms providing specialised and cross-functional compliance services to their clients.

Session Co-Chairs

Pablo Artagaveytia Marval O'Farrell & Mairal, Buenos Aires; Vice Chair, IBA Latin American Regional Forum Paulo Coelho da Rocha Demarest Advogados, São Paulo; Secretary, IBA Latin American Regional Forum

Speakers

Geert Aalbers Control Risks, São Paulo Maria Gonzalez Calvet Ropes & Gray, Washington, DC Gustavo Morales Oliver FTI Consulting, Toronto, ON Ruti Smithline Morrison Foerster, New York City, NY Elizabeth Vicens Cleary Gottlieb Steen & Hamilton, New York City, NY

Breakout session 4

M&A in the Latin America energy sector: what is happening with oil and gas in the region

Latin America remains an energy-rich region waiting to unlock its potential; from oil and gas, to traditional power and renewables, and the emerging energy transition landscape. The panel will discuss the current challenges that Latin American countries face in order to continue developing the energy industry.

Session Co-Chairs

Luis Enrique Palacios Rodrigo Elias & Medrano Abogados, Lima; Young Lawyers Initiatives Officer, IBA Latin American Regional Forum; Secretary, IBA Banking Law Committee Miguel Tornovsky Pinheiro Neto Advogados, São Paulo; Treasurer, IBA Latin American Regional Forum

Speakers

Jose Rafael Bustamante Crespo Bustamante Fabara, Quito Bruno Ciuffetelli Hogan Lovells International, Houston, TX Danielle Dantas Petrobras, Rio de Janeiro Thais Garcia Clifford Chance, New York City, NY

1600 - 1630 Coffee/tea break

Exhibitor sponsor



Thursday continued

1630 - 1800 Breakout sessions

Breakout session 5

Corporate Governance in the Latin American region

Corporate governance plays an increasingly important role for both regulated and unregulated companies in Latin America. A broad range of issues fall under the purview of 'corporate governance', ranging from protection of minority shareholders and issues dealing with shareholder activism, to ESG matters. On the M&A front, the increased sophistication of large local buyers and the active participation of foreign private equity funds and institutional investors which abide to corporate rules and policies in their purchases, have also raised the importance of these matters.

In this panel, we will provide a general view on the subject and discuss trends in corporate governance throughout the region, with emphasis upon its impact on M&A transactions. Join us for an insightful panel discussion on the intricacies of corporate governance in the ever-changing Latin American M&A landscape.

Session Co-Chairs

Estif Aparicio Arias Fabrega & Fabrega, Panama City; Advisory Board Member, IBA Latin American Regional Forum Fabiola Cavalcanti TozziniFreire Advogados, Rio de Janeiro; Diversity and Inclusion Officer, IBA Latin American Regional Forum

Speakers

Susan Castillo Payet Rey Cauvi Perez Abogados, Lima Nanette Heide Duane Morris, New York City, NY; Chair, Corporate Governance and Activism Subcommittee, IBA Corporate and M&A Law Committee

Ana Jaramillo Gomez-Pinzon Abogados, Bogota Maria Shakespear Beccar Varela, Buenos Aires

Breakout session 6

Artificial intelligence and other challenges affecting the business of law firms throughout Latin America: what does the future look like for law firms?

Artificial intelligence (AI) has had a significant impact on various industries and the legal sector is no exception. Law firms face a number of challenges due to the growing influence of AI and other technological advancements. These developments are transforming how law firms operate. While they present significant opportunities in terms of efficiency and service customisation, they also pose challenges in the realms of ethics, privacy, workforce adaptation and competition. Law firms that can effectively address these challenges will be better prepared to thrive in the era of artificial intelligence.

Session Co-Chairs

Veronica Raffo Ferrere, Montevideo; Conference Quality Officer, IBA Employment and Industrial Relations Law Committee Francisco Roggero Zang Bergel & Viñes, Buenos Aires; Senior Vice Chair, IBA Latin American Regional Forum

Speakers

Professor Carlos Amunategui Perello Universidad Catolica de Chile, Santiago

Laura Barrios Master Lex, Madrid

Yosbel Ibarra Greenberg Traurig, Miami, FL; Strategy Officer, IBA Law Firm Management Committee

Pablo Lombeida Brandon Logan, Quito

IBA Harassment Policy

IBA conferences provide unrivalled professional development and network-building opportunities for international legal practitioners and their professional associates. The IBA values the participation of every delegate and member of the IBA and wants all attendees to have an enjoyable and fulfilling experience. Accordingly, all conference attendees are expected to show respect and courtesy to other attendees, IBA staff and those involved with hosting the events throughout the conference and at all conference events, receptions, and parties, whether officially organised by the IBA or others. All delegates, guests, attendees, speakers, exhibitors, staff and volunteers at any IBA event are required to conform to the IBA Harassment Policy.

See www.ibanet.org/conferences/harassment-policy.aspx

Continuing Professional Development/Continuing Legal Education

For Conference delegates from jurisdictions where CPD/CLE is mandatory, the IBA will provide a Certificate of Attendance for the Conference. Subject to CPD/CLE requirements, Conference delegates can use this to obtain the relevant number of hours' accreditation. The number of CPD/CLE hours available may vary depending on the rules applied by the members' bar association/law society on time recording criteria.

A Certificate of Attendance is available to Conference delegates on request. Please ask at the IBA Conference registration desk for information on how to obtain the certificate.

Friday 15 March

0900 – 1115 **Registration**

0930 - 1100 Breakout sessions

Breakout session 7

A review of the Latin American M&A market

This session aims to highlight which sectors of the market are most active in Latin America, and discuss the strength of industries such as technology, energy, financial services, infrastructure, healthcare, transportation and logistics for the Latin American M&A landscape. The panel will also address the regional and international factors that have an impact on M&A transactions in the region, including the effect of geopolitical tensions. Additionally, trends in the M&A market will be discussed, including the increasing importance of ESG practices, as well as relevant aspects of corporate governance. Finally, the outlook for the M&A sector will be discussed.

Session Co-Chairs

Ivan Delgado Perez-Llorca, Madrid; Website Officer, IBA Closely Held Companies Committee

Hans Sydow *Travieso Evans, Caracas; Publication and Newsletter Editor, IBA Latin American Regional Forum*

Speakers

Carlos Albarracin Milbank, New York City, NY
Enrique Conde Holland & Knight, Miami, FL
Paola Lozano Skadden Arps Slate Meagher & Flom, New York
City, NY

Mercedes Rodriguez Giavarini Mitrani Caballero & Ruiz Moreno, Buenos Aires; Conference Coordinator, IBA Closely Held Companies Committee

Breakout session 8

Letters of intent, memorandum of understanding and other preliminary agreements: dos and don'ts

A discussion in relation to instruments that customarily initiate M&A processes, including an analysis of best practices and pitfalls. Discussion subjects will include: the effects of binding and nonbinding documents; competition considerations (triggering events for merger control); surviving clauses (non-disclosure, confidentiality and disputes); choice of law; diligence and clean team considerations; information exchange; and the importance of process letters.

Session Co-Chairs

Camila Goldberg BMA Advogados, Rio de Janeiro; Secretary, IBA Corporate Membership Subcommittee of the Corporate and M&A Law Committee

Jaime Herrera Posse Herrera Ruiz, Bogota

Speakers

Steven Cohen *Wachtell, Lipton, Rosen & Katz, New York City, NY; Advisory Board Member, IBA Corporate and M&A Law Committee*

Todd Crider Simpson Thacher & Bartlett, New York City, NY Renata Malavazzi Paine Schwartz Partners, Miami, FL Constantino Perez-Salgado Gomez-Acebo & Pombo, Madrid Hans-Jörg Ziegenhain Hengeler Mueller, Munich; Advisory Board Member, IBA Corporate and M&A Law Committee

1100 – 1110 Scholarship winner announcement

1110 - 1130 Coffee/tea break

1130 – 1300 Plenary session

General counsel view on the impacts of M&A and investment

General counsels from Latin American companies will revert on the possible impact in the region of foreign or domestic investments, particularly from mergers and acquisitions made these past years and the near future. We will review investments derived from M&A from Asia and among the American regions. We will discuss the impact on Latin American economies, possible dos and don'ts, and specific case studies.

Session Co-Chairs

Estanislao Hernan Olmos Bruchou Funes de Rioja, Buenos Aires Paula Vieira de Oliveira Mattos Filho, São Paulo; Vice Chair, IBA Latin American Regional Forum

The IBA, its officers and staff accept no responsibility for any views expressed, presentations or materials produced by delegates or speakers at the conference.

The organisers may at any time, with or without giving notice, in their absolute discretion and without giving any reason, cancel or postpone the Conference, change its venue or any of the other published particulars, or withdraw any invitation to attend. In any case, neither the organisers nor any of their officers, employees, agents, members or representatives shall be liable for any loss, liability, damage or expense suffered or incurred by any person, nor will they return any money paid to them in connection with the Conference unless they are satisfied not only that the money in question remains under their control but also that the person who paid it has been unfairly prejudiced (as to which, decision shall be in their sole and unfettered discretion and, when announced, final and conclusive).

Information

Date

13-15 March 2024

Venues

The Ritz-Carlton South Beach

1 Lincoln Road Miami Beach, Florida Tel: +1 (786) 276 4000

https://www.ritzcarlton.com/en/hotels/miasb-the-ritz-carltonsouth-beach-overview/

SLS South Beach

1701 Collins Avenue Miami Beach, Florida Tel: +1 (305) 674 1701

https://book.ennismore.com/hotels/sls-hotels/south-beach

Language

All conference working sessions and conference materials will be in English.

How to register

Register online by 26 January at www.ibanet.org/conferencedetails/ CONF2374 and make payment by credit card to avail of the ten per cent online registration discount or complete the attached registration form and return it to Talita François at talita.francois@int-bar.org. You should receive emailed confirmation of your registration within five days; if you do not please contact Talita François.

Fees Online registrations received:		
	on or before 7 February	until 1 March
IBA member	US\$1,150	US\$1,295
IBA corporate group member*	US\$860	US\$970
Non-member**	US\$1,375	US\$1,520
Young lawyers (under 30 years)	US\$860	US\$1,520
Academics/judges (full time)	US\$860	US\$1,520
Public lawyers	US\$860	US\$1,520
Corporate counsel	US\$1,035	US\$1,520
Guest fee	US\$90	US\$90

After **1 March** registrations must be received in hard copy at the IBA office.

Hard copy registration forms and fees received:

	on or before 7 February	after 7 February
IBA member	US\$1,275	US\$1,440
IBA corporate group member*	US\$955	US\$1,080
Non-member**	US\$1,525	US\$1,690
Young lawyers (under 30 years)	US\$955	US\$1,690
Academics/judges (full time)	US\$955	US\$1,690
Public lawyers	US\$955	US\$1,690
Corporate counsel	US\$1,150	US\$1,690
Guest fee	US\$90	US\$90

- * The IBA Corporate Group Member is a reduced rate offered to the in-house legal department of international corporations. This rate is only applicable if your company has a corporate group membership with the IBA.
- ** By paying the non-member fee, we welcome you as a delegate member of the IBA for the year in which this conference is held, which entitles you to the following benefits:
- (1) Password access to certain parts of the IBA website.
- (2) Receipt of IBA E-news and access online versions of IBA Global Insight.
- (3) Pay the member rate for any subsequent IBA conference registrations for this calendar year.
- (4) Take advantage of IBA Special Offers.

If you would like to become a full or general member of the IBA, which includes membership of one committee or more – and inclusion in and access to our membership directory – we encourage you to do so now in order to register for this conference at the member rate. Full details of how to join can be found at www.ibanet.org

A reduced rate is offered to lawyers who are over the age of 65, have been an IBA member for more than 20 years and are no longer practising law.

Full payment must be received in order to process your registration.

Fees include:

- Attendance at all working sessions on 13, 14 and 15 March
- Conference materials, including any available speaker's papers presented at the conference
- Access to the above conference working materials from the IBA website (www.int-bar.org) approximately seven days after the conference
- Lunches on Wednesday, Thursday and Friday
- Coffee/tea during breaks
- Invitation to the Opening reception on 13 March

Guest fee includes:

• Invitation to the Opening reception on 13 March

A guest must <u>not</u> be a member of the legal profession or seek to use the Conference as a business networking opportunity. Access to working sessions is not permitted for guests. Checks are made to ensure members of the legal profession are not registered as guests, if this is the case, registration will be refused unless the guest registers as a full delegate for the conference. Only registered guests (ie, those paying the guest fee) are eligible to participate in the social programme.

List of participants

In order for your name to appear in the list of participants, which will be made available seven days prior to the conference, your registration form must be received by **1 March** at the latest.

Live delegate search

Delegates are able to use the live delegate search via the IBA website, in order to use this function delegates will need to be logged into their MyIBA. This will allow search access to up-to-date attendance lists.

Registration confirmation

All documentation regarding your attendance at the conference can now be obtained from the IBA website. Upon receipt of your payment for the conference a confirmation email will be sent containing instructions on how to download the documents. Registration confirmation will not be distributed by post.

Photography and filming

Certain sessions and/or social functions may be photographed and/or filmed and some of this content may be used for future IBA marketing materials, member communications, products or services. Should you have any concerns with regard to this, or do not wish to be featured in any of these materials please contact the IBA Marketing Department on ibamarketing@int-bar.org

Promotional literature

Please note that no individual or organisation may display or distribute publicity material or other printed matter during the conference, unless by prior arrangement with the IBA. Organisations and companies wishing to discuss promotional opportunities should contact the Sponsorship Department at sao.paulo@int-bar.org

Payment of registration fees by bank transfer or BACS payment Registration forms received without proof of payment will NOT be processed until proof of payment has been received. US dollars: by bank transfer to the IBA account at the National Westminster Bank, St James's & Piccadilly Branch, 208 Piccadilly, London W1A 2DG, United Kingdom.

SWIFT address NWBKGB2L, IBAN GB55NWBK60730101286498

Please ensure that a copy of the bank transfer details is attached to your registration form.

Online credit card payments: by Visa, MasterCard or American Express. **No other cards are accepted.**

PLEASE ENSURE THAT YOUR NAME AND 'CONF2374M&ALATAM' APPEAR ON ANY TRANSFER OR DRAFT.

No deductions or withholdings

All fees payable to us by you in accordance with the terms contained in this 'Information' section shall be paid free and clear of all deductions or withholdings whatsoever. If any deductions or withholdings are required by law to be made from any fees payable to us by you under the terms contained in this 'Information' section you shall pay such sum as will, after the deduction or withholding has been made, leave us with the same amount as we would have been entitled to receive in the absence of any such requirement to make a deduction or withholding.

If we obtain the benefit of any tax credit or other relief by reference to any such deductions or withholdings, then we shall repay to you such amount as, after such repayment has been made, will leave us in no worse position than we would have been had no such deductions or withholdings been required.

Conference sell-outs

The IBA places its conference in venues of a suitable size for the event; however there are times when our conferences may sell out. Should this happen, prospective delegates will be informed and a waitlist will operate. The waitlist will function on a 'first come, first served' basis, subject to receiving registered delegate cancellations. The IBA will not be liable for any travel or accommodation expenses incurred by an individual who travels to the conference without a confirmed place at the event.

Cancellation of registration

If cancellation is received in writing at the IBA office by **7 February 2024**, fees will be refunded less a 25 per cent administration charge. Refunds will be made minus any monies owed to the IBA. We regret that no refunds can be made after this date. Registrations received after **7 February** will not be eliqible for any refund of registration fees.

Provided you have cancelled your registration to attend an IBA conference in accordance with the terms of the 'cancellation of registration' clause included in the 'Information' section of the relevant conference programme, you must then confirm to us in writing at the IBA office as soon as possible but in no event later than one year (12 calendar months) from the date of any such conference all necessary details to enable any reimbursement owed to you to be paid. We regret that no refunds will be made after the date that is one year (12 calendar months) after the date of the relevant conference.

Weather

The average high temperature in Miami in mid-March ranges from around 26-28oC (78-82oF), while the average low temperature ranges from 18-21oC (65-69oF).

Travel arrangements and visas

Participants are responsible for making their own travel arrangements. It is recommended that you check your visa requirements with your local embassy or consulate. We are unable to dispatch visa invitation letters to support your visa application prior to receipt of your registration form and full payment of registration fees.

Please apply for your visa in good time.

Vaccine

Please, check with your local health agency if yellow fever and Covid-19 vaccinations are mandatory for your inbound or outbound travel to the USA.

Airport

Miami International Airport (MIA) – located about 19,3 kilometers (12 miles) from The Ritz-Carlton South Beach.

Taxi

The best form of transport available from the airport to the city centre is the taxi. The journey costs around US\$15 plus tip. It takes approximately 45 minutes.

Social programme

Wednesday 13 March

1830 – 2030

Opening reception

Dates to remember

- **7 February** is the date by which your registration form and payment must be received at the IBA office if you are taking advantage of the early registration fee and is the date by which any cancellation must be received at the IBA office in order for fees to be refunded, less a 25 percent administration charge. No refunds can be made after this date
- 1 March is the date by which your registration form and payment must be received at the IBA office in order for your name and company to be included in the list of participants, which will be made available seven days prior to the conference. After this date no registration forms can be accepted at the IBA office please therefore register at the conference.



Registration form



Mergers and acquisitions in Latin America

13-15 March 2024, The Ritz-Carlton South Beach and SLS South Beach, Miami Beach, USA

Please read the 'Information' section before completing this form and return it together with your bank transfer to Talita François at the address overleaf.

REGISTER ONLINE AT **WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2374** TO RECEIVE IMMEDIATE CONFIRMATION AND SECURE PAYMENT BY CREDIT CARD AND OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW

PERSONAL DETAILS (Please attach your business card or write in block	capitals)
Title Given name	Family name
Name and country to be shown on badge (if different from above)	
IBA Membership number (if applicable)	Date of birth
Firm/company/organisation	
Address	
	Country
Tel	Fax
Email	
	dical, religious reasons or a life choice, please specify the requirement below.
Please tick box if you have allergen intolerances and specify	
Please tick box if your guest has allergen intolerances and specify	
Please state all other dietary requirements clearly, i.e. I am a vegetarian; I	do not eat red meat.
Disclosure of dietary information denotes you have agreed to the IBA sharing	this information with relevant third parties who are providing catering on our behalf.

TO OBTAIN A TEN PER CENT DISCOUNT ON THE FEES BELOW,
PLEASE REGISTER BY **7 FEBRUARY** ONLINE AT **WWW.IBANET.ORG/CONFERENCE-DETAILS/CONF2374**IBA MEMBERS CAN REGISTER ONLINE BY **7 FEBRUARY** FOR **US\$1,150**PLEASE SEE 'INFORMATION' FOR FURTHER ONLINE REGISTRATION DETAILS.

on or before 7 February	after 7 February	amount payable
US\$1,275	US\$1,440	US\$
US\$955	US\$1,080	US\$
US\$1,525	US\$1,690	US\$
US\$955	US\$1,690	US\$
US\$955	US\$1,690	US\$
US\$955	US\$1,690	US\$
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Guests are not entitled to attend the working sessions. No member of the legal profession may be registered as a guest.

SOCIAL FUNCTIONS				
Opening reception on 13	March	Number of tickets _		
One Opening reception tic	ket for each delegate and registere	d guest is permitted.		
Social function ticket rese	rvations are subject to availability a	and cannot be guaranteed unle	ess payment has been receive	d before 1 March .
	RATE GROUP MEMBER IS A RED 5. THIS RATE IS ONLY APPLICABL			
	**JOIN THE IBA TODAY AND PLEASE FIND THE MEN	REGISTER FOR THIS CONFER //BERSHIP APPLICATION FOR		
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	iation would like to keep in touch with		· ·	u can opt out of receiving information

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Talita François

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want your details to be included in the list, please email confs@int-bar.org.

Through legitimacy, crossborder business insight and forward-thinking legal expertise we provide security for our clients on highly complex and critical matters. We place the quality of our practice and the nature of its work ahead of our size. We are instruments for business integrity through the law.





Bar associations, law firms, government and regulatory bodies, news agencies, organisations and universities that sent representatives to the

Biennial IBA Latin American Regional Forum Conference

22 – 24 March 2023, Cartagena de Indias, Colombia

Final List pf Participants

BAR ASSOCIATIONS/LAW FIRMS/ GOVERNMENT/REGULATORY BODIES/NEWS AGENCIES/ORGANISATIONS/UNIVERSITIES	COUNTRY
A1 Advokater	Sweden
Advocat Servicios Legales	Colombia
Aguilar Castillo Love	Bolivia, Costa Rica
Air Liquide Colombia S.A.S	Colombia
Aizen & Barra Abogados	Argentina
Alaiza & Pedraza Abogados	Bolivia
Albagli Zaliasnik	Chile
Alessandri Abogados	Chile
Alfaro Ferrer & Ramirez	Panama
Allaw - Amaral Lewandowski Advogados	Brazil
Allen & Overy	USA
Allende & Brea	Argentina
Alliott Global Alliance	England
Allonca Abogados	Argentina
Alta Batalla	Costa Rica
Alta Melara y Asociados	Honduras
Alta QIL + 4 Abogados	Guatemala
Alta Valdes Suarez & Velasco	El Salvador
Andersen Mexico	Mexico
Aninat Abogados	Chile
Anzola Robles & Asociados	Panama
Apolo Law Firm	Ecuador
Araquereyna	Venezuela
Araujo Ibarra International Trade Consultants	Colombia
Arias	Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama
Arias Fabrega & Fabrega	Panama
Arteaga Gorziglia y Cia	Chile
Asejur	Costa Rica
AXA	Mexico
Axios Law & Trust	Panama
Ayerbe Abogados	Colombia
Bado Kuster Zerbino & Rachetti	Uruguay

BAR ASSOCIATIONS/LAW FIRMS/	COUNTRY
GOVERNMENT/REGULATORY BODIES/NEWS	
AGENCIES/ORGANISATIONS/UNIVERSITIES	
Baker & Hostetler	USA
Baker McKenzie	Colombia, Peru, USA
Bancolombia	Colombia
BAQSN	Bolivia
Barros & Errazuriz	Chile
Barros Silva Varela & Vigil	Chile
Barzallo Abogados	Ecuador
Basham Ringe y Correa	Mexico
Bayer	Colombia
BBGS - Barrios Montenegro Abogados	Colombia
BC F PZ Abogados	Argentina
Beccar Varela	Argentina
BendiksenLaw	Colombia
Benites Vargas & Ugaz	Peru
Bergstein Abogados	Uruguay
Bermudez & Esguerra Abogados	Colombia
BGBG	Mexico
BKM Berkemeyer	Paraguay
Blanco & Etcheverry	Uruguay
BLP	Costa Rica, Guatemala, Nicaragua
BMA Advogados	Brazil
Bofill Mir Abogados	Chile
Bomchil	Argentina
BonelliErede	Italy
Borden Ladner Gervais	Canada
Bourel & Paris-Laplace	Argentina
BPV Abogados	Spain
Bragard Attorneys at Law	Uruguay
Bredin Prat	France
Brigard & Urrutia	Colombia
Brons & Salas	Argentina
Broseta Abogados	Spain
Bruchou & Funes de Rioja	Argentina

BAR ASSOCIATIONS/LAW FIRMS/	COUNTRY
GOVERNMENT/REGULATORY BODIES/NEWS AGENCIES/ORGANISATIONS/UNIVERSITIES	
Bryan Gonzalez Vargas & Gonzalez Baz	Mexico
Bufete Aguirre Quintanilla Soria &	Bolivia
Nishizawa	
Bufete Olea y Asociados	Mexico
Buren Legal Tax Notary	the Netherlands
Bustamante Fabara	Ecuador
BVI Finance	British Virgin Islands
Camara de Servicios Legales - ANDI	Colombia
Campos Mello Advogados	Brazil
Candela Jara Abogados	Peru
Cannizzo Ortiz y Asociados	Mexico
Cap Horn	France
Carey	Chile
Cariola Diez Perez-Cotapos	Chile
Caro & Asociados	Peru
Cases & Lacambra Abogados	Spain
Cedeño & Mendez	Panama
Central Law	El Salvador, Honduras, Panama
Cerolini & Ferrari Abogados	Argentina
Cervieri Monsuarez	Bolivia, Paraguay, Uruguay
Cescon Barrieu Flesch & Barreto Advogados	Brazil
CGM Advogados	Brazil
Chaffetz Lindsey	USA
Chapman Wilches	Colombia
Charles Russell Speechlys	England
Chirgwin	Chile
Chris Jaquez Law	USA
Claro y Cia	Chile
CMS Carey & Allende	Chile
CMS Rodriguez-Azuero	Colombia
Colegio de Abogados de Chile	Chile
Colegio Publico de Abogados de la Capital Federal	Argentina
Conaway & Strickler	USA
Consortium Legal	Costa Rica, El Salvador, Guatemala, Nicaragua
Contexto Legal	Colombia
Control Risks	Colombia
CorralRosales	Ecuador
Correa Merino Agudelo	Colombia
Correduria Publica 67	Mexico
Covington & Burling	USA
Creel Garcia-CuellarAiza y Enriquez	Mexico
Cuatrecasas	Chile, Colombia, Mexico, Per
De Bracamonte Haaker & Castellares Abogados	Peru
Debevoise & Plimpton	USA
DeForest	Mexico
Deloitte Legal	Ecuador
Delvalle Escalona Levy & Corro	Panama
Demarest Advogados	Brazil
D'Empaire	Venezuela
· · · · · · · · · · · · · · · · · · ·	Argentina, Colombia,
Dentons Cardenas & Cardenas Abogados	Ecuador, Uruguay

BAR ASSOCIATIONS/LAW FIRMS/	COUNTRY
GOVERNMENT/REGULATORY BODIES/NEWS	
AGENCIES/ORGANISATIONS/UNIVERSITIES	
Dentons Paz Horowitz	Ecuador
Dentons Rattagan Arocena	Argentina
Dewar Legal & Tax	Spain
DLA Piper	Chile, Colombia, Mexico, USA
DMK Abogados	Dominican Republic
DS Avocats	France
DS Casahierro Abogados	Peru
Duane Morris	USA
Dunning Rievman & MacDonald	USA
Durini & Guerrero Abogados	Ecuador
ed Comunicacion Legal	Chile
Edge Legal	Puerto Rico
Editorial La Republica	Colombia
EDN Abogados	Chile
Elo Serviços	Brazil
Equifax	Paraguay
Ernst & Young	Argentina, Colombia, Costa Rica, Mexico
Esguerra Asesores Juridicos	Colombia
Estudio Durrieu	Argentina
Estudio Juridico Morales & Asociados	Ecuador
Estudio Martinot Abogados	Peru
Estudio Muñiz S Civil de RL	Peru
Estudio O'Farrell	Argentina
Estudio Olaechea	Peru
Estudio Rodríguez Angobaldo	Peru
Fabrega Molino	Panama
Facio & Cañas	Costa Rica
Falabella	Chile
Fernandez-Davila Abogados	Peru
Ferrere	Bolivia, Paraguay, Uruguay
Foley & Lardner	USA
Fox Rothschild	USA
FPelaez Consulting	USA
FTI Consulting	Colombia, Mexico
Galicia Abogados	Mexico
Galindo Arias & Lopez	Panama
Gamboa Garcia & Cardona	Colombia
Garcia & Bodan	El Salvador, Honduras, Nicaragua
Garibaldo y Asociados	Panama
Garrigues	Chile, Colombia, Mexico
Gentile Law	Spain
Gomez Acebo & Pombo	Spain
GHA y Asociados	Colombia
Godoy Cordoba	Colombia
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GodoyHoyos _Goh Gomez Acebo & Pombo	Spain
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Gomez Pinzon Abogados	Colombia
Gonzalez & Ferraro Mila - Casir Di Iorio Melhem	Argentina
Gonzalez Calvillo	Mexico
Greenberg Glusker	USA
Greenberg Traurig	England, USA
Greenspoon Marder	USA

BAR ASSOCIATIONS/LAW FIRMS/ GOVERNMENT/REGULATORY BODIES/NEWS	COUNTRY
AGENCIES/ORGANISATIONS/UNIVERSITIES	
Guerrero Olivos	Chile
Guidepost Solutions	USA
Gumucio Abogados	Bolivia
Gunnercooke	USA
Guyer & Regules	Uruguay
Guzman Ariza	Dominican Republic
Hatstone	British Virgin Islands
Haynes and Boone	USA
HD	Chile
Headrick Rizik Alvarez & Fernandez	Dominican Republic
Hernandez & Cia	Peru
Hogan Lovells	Mexico, USA
Holland & Knight	Colombia, USA
Hoteles Decameron	Colombia
HRSA Sociedade de Advogados	Brazil
Hughes & Hughes	Uruguay
Hughes Hubbard & Reed	USA
Hunton Andrews Kurth	USA
Ibarra Rimon	Colombia
Icaza Gonzalez-Ruiz & Aleman	Panama
IFLR	USA
Indacochea & Asociados Abogados	Bolivia
Innovation Legal / Tax / Tech	Uruguay
IPAL - Infante & Perez Almillano	Panama
J&A Garrigues	Peru
Jeronimo Martins Colombia SAS	Colombia
Jimenez Higuita Rodriguez y Asociados	Colombia
Juana Martinez	Colombia
Kravata	Colombia
Kroll	Brazil, Colombia, Mexico, Spain, USA
Labbe Abogados	Chile
Latin Counsel	Spain
Latin Lawyer & LACCA	United Kingdom
LatinAlliance	El Salvador
Law offices of Janetha R Kancharla	USA
Law Society of Ireland	Ireland
Leaders League	France
Lefosse Advogados	Brazil
Lega Abogados	Venezuela
Legalsa	Guatemala
Lewis Baach Kaufmann Middlemiss	USA
Lex Atlas	Guatemala
Lexincorp	El Salvador, Guatemala, Honduras
LexLatin	Peru
Lexsoft	Colombia
Lexvalor Abogados	Ecuador
	England
Linklaters	
	Colombia
Lloreda Camacho	Colombia
Linklaters Lloreda Camacho Lopez & Asociados Abogados Lotti e Araujo Sociedade de Advogados	Colombia Colombia Brazil

BAR ASSOCIATIONS/LAW FIRMS/	COUNTRY
GOVERNMENT/REGULATORY BODIES/NEWS	
AGENCIES/ORGANISATIONS/UNIVERSITIES	
Loyens & Loeff	the Netherlands
Lupa Legal	Ecuador
MACF	Mexico
Machado Meyer	Brazil
Magliona Abogados	Chile
Malis & Asociados	Argentina
Manuelita Corporativa	Colombia
Marcela Hughes Consulting	Uruguay
Maria Badillo	USA
Martinez de Hoz & Rueda	Argentina
Marval O'Farrell & Mairal	Argentina
Mattos Filho	Brazil
Mayora & Mayora	El Salvador, Guatemala
MBC Abogados	Chile
MBP Partners	Argentina
McCarthy Tetrault	Chile
Melina Llodra Attorney at Law	Argentina
Mendoza Palacios Acedo Borjas Paez Pumar	Venezuela
& Cia	
Mersan Abogados	Paraguay
META	Argentina
MICP Legal	Chile
Microsoft	Colombia
Miguel Neto Advogados	Brazil
Mijares Angoitia Cortes y Fuentes	Mexico
Milbank	USA
Miller & Chevalier Chartered	USA
Mintz Group	Mexico
Miranda & Amado Abogados	Peru
Mitrani Caballero & Ruiz Moreno	Argentina
Mollerlaw	Guatemala
Montgomery & Associados	Brazil
Morales & Besa	Chile
Moreno Baldivieso	Bolivia
Morgan & Morgan	Panama
Mori Hamada & Matsumoto	Japan
Morrison & Foerster	USA
Motta Fernandes Advogados	Brazil
Mundie Advogados	Brazil
Muñoz Tamayo & Asociados	Colombia
Muñoz-Lopez & Associates	USA
Nassar Abogados	Costa Rica
NautaDutilh	the Netherlands
Nerubay Abogados	Mexico
Nicholson y Cano Abogados	Argentina
Nieto Abogados	Colombia
Nishimura & Asahi	USA
NLD	Chile
Noboa Peña & Torres Abogados	Ecuador
Noetinger & Armando	Argentina
Norton Rose Fulbright	Brazil, Mexico
OlarteMoure	Colombia
Olea Legal	Colombia

BAR ASSOCIATIONS/LAW FIRMS/ GOVERNMENT/REGULATORY BODIES/NEWS AGENCIES/ORGANISATIONS/UNIVERSITIES	COUNTRY
Olivares	Mexico
Olmedo Abogados	Paraguay
Olshan Frome Wolosky	USA
OMG	Dominican Republic
OpenAtlas Time Manager	Colombia
PAG Law	USA
PAGBAM	Chile
Palma Abogados	Chile
Parra Rodriguez Abogados	Colombia
Patton Moreno & Asvat	Panama
	Brazil
Paul Hastings Law Firm	Peru
Payet Rey Cauvi Perez Abogados	
Pellerano & Herrera	Dominican Republic
Pellerano Nadal	Dominican Republic
Peña Mancero Abogados	Colombia
PepsiCo	USA
Perez Alati Grondona Benites & Arntsen	Argentina
Perez Bustamante & Ponce	Ecuador
Perez-Llorca	Spain
Petra Legal	Peru
Philippi Prietocarrizosa Ferrero DU & Uria	Chile, Colombia
Pillsbury Winthrop Shaw Pittman	USA
Pinheiro Neto Advogados	Brazil
Pinilla Gonzalez y Prieto Abogados	Colombia
Pino Elizalde Abogados	Ecuador
Portaluppi Guzman & Bezanilla	Chile
Porzio Rios Garcia Abogados	Chile
Posadas	Uruguay
Posse Herrera Ruiz	Colombia
PPO Abogados	Bolivia
Prias Cadavid Abogados	Colombia
Prieto Abogados	Chile
Qanlex	Colombia
Quijano & Associates	Panama
Quiroz Advisors - QA Legal	Dominican Republic
Rabelo Maurer Advocacia	Brazil
Ramirez Gutierrez-Azpe Rodriguez-Rivero y Hurtado	Mexico
Randel Young Global Advisors	USA
Rappi	Colombia
Ray Quinney & Nebeker	USA
RC Law	USA
Rebaza Alcazar & De Las Casas	Peru
Reyes Abogados Asociados	Colombia
Rimon	USA
	Colombia
Rincon Castro Abogados Riveron	USA
	Ecuador
Robalino Abogados	
Roca Junyentv	Spain
Rodrigo Elias & Medrano Abogados	Peru
Rodriguez Rueda	Mexico
Ropes & Gray	USA
Sainz Abogados	Mexico

BAR ASSOCIATIONS/LAW FIRMS/	COUNTRY
GOVERNMENT/REGULATORY BODIES/NEWS	COUNTRY
AGENCIES/ORGANISATIONS/UNIVERSITIES	
	Peru
Santivañez Abogados	
Schindler Rechtsanwälte	Austria
Serrano Martinez	Colombia
Severgnini Robiola Grinberg & Tombeur	Argentina
Shearman & Sterling	USA
Simpson Thacher & Bartlett	USA
Singularity University	Colombia
Skadden Arps Slate Meagher & Flom	USA
SMGQ LAW	USA
SMPS Legal	Mexico
SMU Dedman School of Law	USA
SoftBank Investment Advisers	USA
Sole Romeo Lawyers	Uruguay
Sperling Advogados	Brazil
Spingarn	Ecuador
Squire Patton Boggs	USA
Sucre Arias y Reyes	Panama
Sullivan & Cromwell	USA
	Costa Rica
Tactic Estudio Legal	
Tanoira Cassagne	Argentina
Telecolombia (Paramount)	Colombia
The Pro Bono Network of the Americas	Chile
Top Ranked Legal	United Kingdom
Torrado Angarita & Pinzon Abogados	Colombia
Torres Legal	El Salvador
TozziniFreire Advogados	Brazil
Travieso Evans	Venezuela
Trench Rossi Watanabe	Brazil
Triana Uribe & Michelsen	Colombia
TRSyM Sociedad Civil	Argentina
Ulises Cabrera	Dominican Republic
Universidad de los Andes	Colombia
Universidad del Norte	Colombia
Universidad Sergio Arboleda	Colombia
Uria Menendez	Spain
Uribe Henao Abogados	Colombia
Veirano Advogados	Brazil
Velloza Advogados Associados	Brazil
VGV Corporate Services	USA
<u> </u>	Chile
Villarino e Ilharreborde	
Villemor Amaral Advogados	Brazil
Vivanco & Vivanco	Ecuador
Von Wobeser & Sierra	Mexico
Vouga Abogados	Paraguay
Wayar & Von Borries Abogados	Bolivia
WBC Abogados	Bolivia
Willkie Farr & Gallagher	USA
Winston & Strawn	USA
Womble Bond Dickinson	USA
Würth Bedoya Costa du Rels Abogados	Bolivia
Yara Colombia	Colombia
Zacarias & Fernandez	Paraguay
Zang Bergel & Viñes	Argentina
Lang beigei & villes	



International Bar Association the global voice of the legal profession



About the IBA

The International Bar Association (IBA), established in 1947, is the world's leading organisation of international legal practitioners, bar associations, law firms and law societies.

The IBA influences the development of international law reform and shapes the future of the legal profession throughout the world. It has a membership of more than 80,000 individual lawyers and more than 190 bar associations and law societies spanning over 170 countries.

Inspired by the vision of the United Nations, the IBA was founded in the same spirit, just before the Universal Declaration of Human Rights was proclaimed in 1948.

The IBA covers all practice areas and professional interests, providing members with access to leading experts and up-to date information, enabling them to better represent their clients' interests.

Through its various committees, fora, and task forces, the IBA facilitates the exchange of information and views among its members as to laws, practices and professional responsibilities relating to the practice of law around the globe.

Latin American Regional Forum overview

The Latin American Regional Forum covers all countries in Latin America, as well as Mexico, Puerto Rico and Spanish speaking areas of the Caribbean. The Forum provides a focus for all activities in the region, organising sessions at IBA conferences, and in particular has been instrumental in ensuring that a Latin American perspective is addressed during relevant special sessions. The Forum is closely affiliated with the North American Regional Forum as the regions are geographically proximate and share many issues.

For more information please visit www.ibanet.org/unit/ Regional+Fora/committee/Latin+American+Regional+For um/3110

Corporate and M&A Law Committee overview

Corporate law is central to every modern economy, whether developed or developing.

Internationalisation and globalisation of economic activity make corporate law and mergers and acquisitions issues central to the practice of business law.

The Corporate and M&A Law Committee aspires to be the leading global forum for the education, exchange of know-how and networking of corporate, corporate compliance, private equity and M&A practitioners around the world.

For more information please visit www.ibanet.org/unit/ Corporate+Law+Section/committee/Corporate+and+M%26 A+Law+Committee/3006

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